

QUALIFICATION DETAILS

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| Qualification number/Te nama o te tohu mātauranga | 2221 | | |
| English title/Taitara Ingarihi | New Zealand Diploma in Primary Industry Business Management | | |
| Māori title/Taitara Māori | | | |
| Version number/Te putanga | 3 | Qualification type/Te momo tohu | Diploma |
| Level/Te kaupae | 5 | Credits/Ngā whiwhinga | 120 |
| NZSCED/Whakaraupapa | 080301 Management and Commerce>Business and Management>Business Management | | |
| Qualification developer/Te kaihanga tohu | Muka Tangata - People, Food and Fibre Workforce Development Council | | |
| Review Date /Te rā arotake | [Listing date/month]/2030 | | |

OUTCOME STATEMENT/TE TAUĀKI Ā-HUA

| Strategic Purpose statement/ Te rautaki o te tohu |
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| <p>The purpose of this qualification is to provide the primary industry with individuals who have the knowledge and skills to manage a wide range of primary industry business operations. Primary industry business operations may include farming, horticulture, fishing, apiculture and other similar activities.</p> <p>This qualification is targeted at people who are in a management or supervisory role in a primary industry business, or who have some industry or other relevant experience and are ready to advance into a management role within a primary industry business.</p> <p>Graduates will be capable of working in an autonomous management capacity and are likely to have control over the management of a primary industry business or a unit within a primary industry business.</p> |

| Graduate Profile/Ngā hua o te tohu |
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| <p>Graduates of this qualification will be able to:</p> <ul style="list-style-type: none"> - Analyse a primary industry business and develop a plan to meet business goals - Analyse the finances of a primary industry business and use financial tools to develop financial plans |

- Manage human resources in a primary industry business
- Analyse the environmental sustainability requirements of a primary industry business and develop plans to support these requirements
- Determine current business position, evaluate business opportunities, and develop a strategic plan for a primary industry business.

Education Pathway/ Ngā huarahi mātauranga

This qualification may build on the skills and knowledge from a range of qualifications across the primary industry sector.

- Graduates of this qualification may progress to relevant qualifications at Level 6 or above in business management.

Employment, Cultural, Community Pathway/ Ko ngā huarahi ā-mahi, ā-ahurea, ā-whānau, ā-hapū, ā-iwi, ā-hapori anō hoki

Graduates of this qualification will have the skills and knowledge to work or gain employment in a management or supervisory role in a range of primary industries.

QUALIFICATION SPECIFICATIONS/ NGĀ TAUWHĀITITANGA O TE TOHU

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| Qualification Award/ Te whakawhiwhinga o te tohu | This qualification may be awarded by any education organisation with an approved programme of study or industry training leading to this qualification. |
| Evidence requirements for assuring consistency/ Ngā taunaki hei whakaū i te tauritenga | <p>Evidence may include:</p> <ul style="list-style-type: none"> - Feedback from employers that the level of skills, knowledge and behaviour inherent in the graduate outcomes are demonstrated by graduates of the qualification. - Evidence of effective internal quality assurance systems to assure that graduates meet the graduate outcomes of the qualification. - Portfolios of work and/or assessment samples demonstrating the range of student performance within a programme and that the graduate outcomes have been met. |

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| Minimum standard of achievement and standards for grade endorsements/ Te pae o raro e tutuki ai, ngā paerewa hoki hei whakaatu i te taumata o te whakatutukinga | Achieved. |
| Other requirements for the qualification (including regulatory body or legislative requirements)/ Kō ētahi atu here o te tohu (tae atu hoki ki ngā here ā-hinonga whakamarumaru, ki ngā here ā-ture rānei) | None. |
| General conditions for programme/ Ngā tikanga whānui o te hōtaka | <p>TEOs arranging training or delivering programmes towards this qualification must ensure that the training arranged, and programmes of learning are kept up-to-date with regard to amendments to, and replacements of, industry standards relevant to the primary industry.</p> <p>Programmes must comply with Legislation which includes but is not limited to - Health and Safety at Work Act 2015, Resource Management Act 1991.</p> <p>For the purposes of programme development, a primary industry business is any business that is involved with activities such as farming, horticulture, apiculture, or fishing, which may be obtaining or providing raw materials for conversion into commodities or products for consumers.</p> <p>Evidence used in assessment against programme outcomes must relate to a specific primary industry business.</p> <p>It is expected that programmes consider ngā kaupapa (the principles) o te Tiriti o Waitangi and relevant te ao Māori values and practices, and provide opportunities for ākonga to apply them as appropriate to the subject matter and context.</p> <p>Programme entry</p> <p>All learners/ākonga should be in a position to access financial, resource and production performance information about a specific primary industry business.</p> <p>Where a learner/ākonga does not have sufficient access to business information in their current employment, the provider may arrange a substitute primary industry business (real or hypothetical) for</p> |

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| | the purposes of assessment. |
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CONDITIONS RELATING TO THE GRADUATE PROFILE /NGĀ TIKANGA E HĀNGAI ANA KI NGĀ HUA O TE TOHU

| Qualification outcomes/ Ngā hua | | Credits/Ngā whiwhinga | Conditions/Ngā tikanga |
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| 1 | Analyse a primary industry business and develop a plan to meet business goals | 20 credits | |
| 2 | Analyse the finances of a primary industry business and use financial tools to develop financial plans | 25 credits | |
| 3 | Manage human resources in a primary industry business | 25 credits | <p>Programmes must include:</p> <ul style="list-style-type: none"> • Health, safety and wellbeing • Leading people, communication, cultural awareness and mentoring • Legal requirements for employment • Building and managing functional teams |
| 4 | Analyse the environmental sustainability requirements of a primary industry business and develop plans to support these requirements | 25 credits | |
| 5 | Determine current business position, evaluate business opportunities, and develop a strategic plan for a primary industry business | 25 credits | <p>Programmes must include:</p> <ul style="list-style-type: none"> • Business purpose • Risk analysis • Productivity enhancement • Emerging technology |

TRANSITION INFORMATION/ HE KŌRERO WHAKAWHITI

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| <p>Replacement information/ He kōrero mō te whakakapi</p> | <p>This qualification replaced the</p> <ul style="list-style-type: none">- National Diploma in Agribusiness Management (Level 5) [Ref: 0647];- National Certificate in Agribusiness Management (Business Planning and Financial Management) (Level 5) [Ref: 1186]; and- National Certificate in Agribusiness Management (Agribusiness Resource Management) (Level 5) [Ref: 1187]. <p>These qualifications have been discontinued.</p> |
| <p>Additional transition information/ Kō ētahi atu kōrero mō te whakakapi</p> | <p>Version Information</p> <p>Version 3 of this qualification was published in [listing month] 2025 following a scheduled review.</p> <p>The last date for assessment for programmes leading to version 2 of this qualification is 31 December 2028.</p> <p>It is the intention of Muka Tangata that no existing learner should be disadvantaged by these transition arrangements. Any person who considers they have been disadvantaged may appeal to:</p> <p>Muka Tangata People, Food and Fibre Work Force Development Council 49 Tory Street PO Box 445 Wellington 6140</p> <p>Ph: 04 909 0288 Email: qualifications@mukatangata.nz Web: www.mukatangata.nz</p> |